



City of
Los Banos
At the Crossroads of California

Nirorn Than, PE
Public Works Director
Telephone (209) 827-7056
<http://www.losbanos.org>

411 Madison Ave., Los Banos, CA 93635

10-24-2022
Letter # 001

Notice of Intent to Award
Two (2) New 2022/2023 One-Ton Medium Duty Utility Trucks With Lift Gate
Bid No.: 2023-08-001

Notice is hereby given that the City of Los Banos intends to award the bid to **Santos Ford Inc.**

The proposed award is the result of the department's invitation for bids listed below:
Two (2) New 2022/2023 One-Ton Medium Duty Utility Trucks With Lift Gate

This notice constitutes compliance with the State Contracting Manual sections 5.65 A and 6.10 A. Any protests concerning this proposed award must be filed with the City of Los Banos Department of Public Works, 411 Madison Ave., Los Banos, CA 93635 by 5:00 PM on November 1, 2022.

The copy of the lowest bidder's proposal is attached.

Bid Form

TO: OWNER
City of Los Banos
520 J Street
Los Banos, CA 93635

DATE: October 20, 2022

In compliance with the Invitation for Sealed Bids for **Two (2) New 2022/2023 One (1) Ton Model Medium Duty Utility Trucks with Lift Gate**, the undersigned, as Bidder, hereby offers to sell to the Owner, in accordance with the terms, conditions, requirements and specifications set forth in the Bid documents for the price quoted on this Bid Form for **Two (2) New 2022/2023 One (1) Ton Model Medium Duty Utility Trucks with Lift Gate**.

MANUFACTURER: Ford Motor Company / Scelzi Enterprises
MODEL NUMBER: F-350 / SB-98-T-49-38-V0
DELIVERY DATE: Tentatively 180-270 days
One Hundred eighty (180) days or less from the date Owner issues Purchase Order

TOTAL BID PRICE \$ 157,890
Total Bid Price includes CA Sales Tax of 8.75%, CA Tire Recycling Fee, DMV documentation fees, freight, and delivery charges but excludes Federal Excise Tax, if any.

Total Bid Price Written:

One Hundred Fifty-Seven Thousand Eight Hundred Ninety dollars
written form

The undersigned certifies under penalty of perjury that the quotation on this Bid Form constitutes a bona-fide offer to sell, that he/she is an authorized representative of the company listed, that the quotation is in no way sham or collusive, and that issuance of a Purchase Order by Owner constitutes acceptance of bidder's offer on the terms and conditions stated in the Bid documents, and forms a contract. Bidder will not withdraw its Bid for at least ninety (90) calendar days from the date and time of the bid opening.

Santos Ford
BIDDER'S COMPANY
677 W. Pacheco Blvd,
Los Banos, CA 93635
ADDRESS

Christopher Lavaglia
PRINT NAME - AUTHORIZED

[Signature]
AUTHORIZED SIGNATURE

(209) 826-4921
TELEPHONE NUMBER

ARE YOU CLAIMING A LOCAL BUSINESS PREFERENCE? YES NO
If yes submit written proof of the address of your principle place of business and a copy of your current City business license.

Specifications Compliance

The Bidder shall note their compliance with each specification in the box provided with an X or check mark. Each line item requires an X or check mark. **Any specification left blank shall be considered a non-responsive Bid and will be rejected.** Any deviations from the specifications or where submitted literature does not fully support the meeting of the specifications, must be clearly cited and explained by the Bidder in the comment section following the specifications. The Owner will be responsible for determining specifications compliance.

Yes No

Each line specification requires checking either the Yes or No box

- | | | |
|-------------------------------------|-------------------------------------|---|
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Truck supplied shall be the manufacturer's current production model and shall be bid with all of the standard equipment as specified in the manufacturer's printed literature. In addition, the truck shall include the equipment shown on the subsequent specifications, but may not be limited to said equipment. |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Bidder shall quote purchase price to include manufacturer's warranty for Two (2) New 2022/2023 One (1) Ton Model Medium Duty Utility Trucks with Lift Gate. The warranty shall commence upon acceptance of the completed vehicle by the Owner. |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Bidder shall quote the price for the Two (2) New 2022/2023 One (1) Ton Model Medium Duty Utility Trucks with Lift Gate including eight and three quarter percent (8.75%) sales tax, but excluding Federal excise tax. Bidder quote shall include delivery charges to the Owner. |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Truck must meet all current air quality standards, California Emission Control Regulations, all Federal Safety Standards, and Department of Motor Vehicle Regulations. |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Bid shall include delivery date of Two (2) New 2022/2023 One (1) Ton Model Medium Duty Utility Trucks with Lift Gate. The delivery date shall be one hundred eighty (180) calendar days or less from the date of bid award. |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | In the event Seller fails to make delivery of Two (2) New 2022/2023 One (1) Ton Model Medium Duty Utility Trucks with Lift Gate in accordance with terms of the bid document set forth in the Purchase Agreement, with exception of Force Majeure causes or delays not imputable to Seller, the actual damage to Buyer for the delay will be difficult or impossible to determine. Therefore, in lieu of actual damages, Buyer shall be entitled to receive compensation from Seller in the form of liquidated damages and not as a penalty, and the Seller may be assessed such damages. The amount of such liquidated damages shall be equivalent to one-half of one percent [0.5%] of the value of Two (2) New 2022/2023 One (1) Ton Model Medium Duty Utility Trucks with Lift Gate for which this purchase is made for each calendar day of the delayed item. Such liquidated damages shall begin on the first day after the delivery date specified herein has passed. Seller shall be entitled to a grace period of seven (7) calendar days for delivery of the item past the delivery date specified herein, during which period no liquidated damaged will be assessed. If the item is not delivered before the grace period ends, then liquidated damages will be assessed on a retroactive basis as though there was no grace period. Liquidated damages will be limited to a maximum of ten percent [10%] of the unit price of Two (2) 2022/2023 New One (1) Ton Model Medium Duty Utility Trucks with Lift Gate. Buyer reserves the right to cancel the contract and be refunded any previous payments if the Seller fails to deliver the Two (2) 2022/2023 New One (1) Ton Model Medium Duty Utility Trucks with Lift Gate within 240 calendar days from the date of bid award. |

THIS PAGE MUST BE COMPLETED AND RETURNED WITH BID PROPOSAL FORMS

Specifications Compliance - Continued

Yes	No	Each line specification requires checking either the Yes or No box
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Two (2) New 2022/2023 One (1) ton regular cab pickup (SRW) (if available) with 8 foot utility bed
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Heater, defroster, air conditioner, and cruise control
<input type="checkbox"/>	<input checked="" type="checkbox"/>	High-visibility seat belts (if available)
<input checked="" type="checkbox"/>	<input type="checkbox"/>	LED compartment lighting
<input checked="" type="checkbox"/>	<input type="checkbox"/>	6.0 L (minimum) V-8 gas engine
<input checked="" type="checkbox"/>	<input type="checkbox"/>	6 Speed automatic transmission with overdrive (minimum)
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Four-wheel antilock disc brakes
<input checked="" type="checkbox"/>	<input type="checkbox"/>	4 up-fitter switches with applicable wiring harness installed (if available)
<input checked="" type="checkbox"/>	<input type="checkbox"/>	40/20/40 seat with fold down armrest/console
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Rubber floor covering
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Floor mats with manufacturer's logo (installed)
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Power outside mirrors
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Paint – white
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Cargo/work lamp and cargo tie downs
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Intermittent windshield wipers
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Tow package: Pintlehook/ball trailer hitch with 7-wire RV wiring harness with electric brake controller
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Fire extinguisher – 5 lbs ABC and first aid kit (mounted)
<input checked="" type="checkbox"/>	<input type="checkbox"/>	AM/FM stereo with Bluetooth capability
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Power windows and door locks
<input checked="" type="checkbox"/>	<input type="checkbox"/>	One-piece foldout power lift gate (1,200 pounds)
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Bed area Rhino lined (or equivalent)
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Manufactures cab step running boards, both sides
<input checked="" type="checkbox"/>	<input type="checkbox"/>	110 – volt AC power outlet 1200 watts minimum
<input checked="" type="checkbox"/>	<input type="checkbox"/>	LED emergency lighting (four corner warning lights) (or equivalent)
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Six (6) complete sets of keys for utility truck boxes. Locks shall be keyed same as truck (if available)
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Must be delivered with full tank of fuel
<input checked="" type="checkbox"/>	<input type="checkbox"/>	5 years/100,000 miles or 5,000 engine hours warranty bumper to bumper

THIS PAGE MUST BE COMPLETED AND RETURNED WITH BID PROPOSAL FORMS

Specifications Compliance - Continued

Comments:

Bidder shall fully describe every variance, exception, and /or deviation. If none, please enter "NONE"

Six complete sets of keys for utility boxes. Locks shall be barell lock keys.



City of
Los Banos
At the Crossroads of California

Business License

License Number: LB-1614
Issue Date: 1/1/2022
Expiration Date: 12/31/2022

Santos Ford Inc dba Santos Ford

Primary Business Owner(s):
Marion G. Santos II
617 W. Pacheco Blvd.
Los Banos, CA 93635

Entity Type: Corporation

Business Location:
617 W Pacheco Blvd.
Los Banos, CA 93635

Business Phone: 2098264921

NAICS Code: 441110 - Automobile Dealers & Service

STATE & OTHER REGULATING AGENCIES:

Agency: Bureau of Automotive Repair / CDTFA

License/Permit Info: 220968 ARD Expires: 3/31/22 /
097989955 Status: Valid /
Merced County Clerk FBN Expires: 2/7/23

NOTICE: Businesses must comply with the federal Americans with Disabilities Act of 1990 (42 USC Section 12101 et seq.), the state Unruh Civil Rights Act (Civil Code Section 51), and the state Gender Tax Repeal Act of 1995 (Civil Code Section 51.6). Business Owners are required to download a notice regarding the latter at <https://losbanos.org/business-licenses/> under the *Important Information* tab. The notice is available in English, Spanish, Korean, Vietnamese, Tagalog, and Chinese.

The holder of this Business License is responsible for meeting all state, federal, and local laws, regulations, and codes and is required to operate within the scope of the business operations disclosed on the filed Business License application. This Business License does not authorize any person to conduct any unlawful business or to conduct any business in an illegal manner or to conduct business without strictly complying with all of the ordinances of the City of Los Banos, including but not limited to those requiring a permit from any board, commission, department, or office of the City. This Business License is non-transferrable.

Stacy Souza Elms, CED Director

This Business License must be conspicuously posted upon the premises.

SF-FI WAQ	Quote Wkst-P	BANOS, CITY OF LOS	chrisl 3188
1) Contract Date:	10/20/22	Quote No.:	14151
2) Bank (W):	NONE	18) Portfolio VSC:	\$ 2,995.00
3) Customer:	CITY OF LOS BANOS	19) Express GAP:	
4) Buyers County (W):		20) Key Replacement(W):	
5) Stock Number:		21) Dent Care (W):	
6) M.S.R.P.:		22) SalesTax %/Amt:	8.7500% \$ 6,107.86
7) Selling Price:	\$ 69,719.14	23) APR:	
8) A.M.O./weOwes(W):		24) TERM:	
9) Rebate:		25) DaysTo/1stPmtDate:	10/20/22
10) Cash Down:		26) Odd Days:	
11) Ttl Deferred Down (W):		27) >>P A Y M E N T<<:	\$ 78,945.00
12) Trade(s) 1 & 2 (W):		Sale Subtotal:	\$ 69,719.14
Total Down:		Total Financed:	\$ 78,945.00
13) DOC Fee:	\$ 85.00	Finance Charge:	
14) CA Tire Fee:	\$ 7.00	Total Other Charges:	
15) DMV/SmgExempt (W):		Total of Payments:	\$ 78,945.00
16) Smog/Wt. Fees (W):		Deferred Price:	
17) Total Fees (W):	\$ 123.00	Unpaid Balance:	\$ 78,945.00
Command (?):			

per unit

Enter a command, a field number, or press a function key. Enter ? for help.
 F3=Sv/Ex F5=RRcall F6=Cust F7=Veh F8=Trd F10=Misc SF11=>